



Candidate Ref_no: Date of Birth: Feb. 2, 1978 Education: 19xx, BA, Business Administration, Some University

Consultant:	Date:
For: Sample Allocation/Merchandising Resume	
Summary: Your Name 31YO 5M Excellent Math Skills TOEIC 735 Advanced accounting skills Research and Mathematical skills	
Comments:	

PROFESSIONAL EXPERIENCE

2004 - Present SANEI INTERNATIONAL CO. LTD., Tokyo, Japan

September 2007 - Present Diane von Furstenberg Division

Merchandiser and Coordinator

- Main contact for communication between Japan and New York division regarding merchandising (sales, orders (buying), product request etc), retail and wholesale business
 - Assisting in buying according to purchase plan
 - Request for additional styles according to analysis of sales and Japanese market needs
 - Product and collection presentation to shop staff
 - Reporting to New York regarding retail sales (weekly, monthly), market research (competitor pricing)
 - Negotiating & approval for new shop openings and design (Free-standing: Roppongi Hills, Shop-in-shop: Umeda Hankyu, Ikebukuro Seibu, Fukuoka Iwataya)
 - Managing information of merchandise and buying by excel and making material for wholesale market (swatch, order sheets)
 - Wholesale liaison regarding market feedback (translations), wholesale exclusive arrangements and wholesale account promotion approvals
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November 2006 – August 2007 International Business Operation Headquarters

International Business Strategy Dept.

- Responsible for support of business in Hong Kong (affiliated company) focusing on support of Jill Stuart brand.
- Liaison for Hong Kong and Japan Jill Stuart division.
- Analyze and discuss sale and purchase plan and sales strategy with Hong Kong and Japan division.
- Achieved purchase budget at 114% by securing reorders for Asia (Hong Kong market) for 2007Spring/Summer season.
- Increased sales at 111% over the prior Spring/Summer season.